

**The Hackett Group, Inc.**  
**Supplemental Data Discussed During Q2 2018 Earnings Conference Call**

Q2 2018 year over year Hackett Group U.S net revenue increase	8%
Q2 2018 year over year international net revenue growth, primarily in Europe	1%
Q2 2018 year over year Strategy and Business Transformation Group net revenue increase	20%
Q2 2018 year over year ERP EPM and Analytics Oracle Group net revenue decrease	5%
Q2 2018 US Oracle cloud revenue exceeded our Oracle US on-premise revenue	
Q2 2018 year over year growth of cloud revenue in excess	50%
Q2 2018 year over year total revenue impact assuming on-premise revenue was flat - increase	10%
Q2 2018 total international net revenue as a % of total Company revenue	20%
Q2 2017 total international net revenue as a % of total Company revenue	21%
Q2 2018 % of recurring net revenue (AMS and Executive Advisory) to total company net revenue	20%
Q2 2018 % of recurring net revenue (AMS and Executive Advisory) to total Company pre-tax practice profitability	29%
Q2 2018 Hackett Group pro forma gross margin as % of net revenue	38.8%
Q2 2017 Hackett Group pro forma gross margin as % of net revenue	40.2%
Q2 2018 SAP Solutions pro forma gross margin as a percentage of net revenue	34.0%
Q2 2017 SAP Solutions pro forma gross margin as a percentage of net revenue	35.8%
Q2 2018 capital expenditures	\$2.8 million
Executive Advisory:	
Client counts as of Q2 2018	300