

**The Hackett Group, Inc.**  
**Supplemental Data Discussed During Q4 2021 Earnings Conference Call**

Q4 2021 annual pro forma earnings per share growth from Q4 2019	31%
Q4 2021 net revenue growth from Q4 2019	9.5%
Q4 2021 US net revenue year over year growth	18%
Q4 2021 US net revenue growth from Q4 2019	12%
Q4 2021 US net revenue as % of total net revenue	91%
Q4 2021 international net revenue as % of total net revenue	9%
Q4 2020 international net revenue as % of total net revenue	10%
Q4 2021 % of recurring net revenue to total company net revenue	approx. 21%
Q4 2021 % of recurring net revenue to total Company pre-tax practice profitability	approx. 28%
Q4 2021 S&BT pro forma gross margin as % of net revenue	51.4%
Q4 2020 S&BT pro forma gross margin as % of net revenue	44.8%
Q4 2021 EEA Solutions pro forma gross margin as a percentage of net revenue	32.5%
Q4 2020 EEA Solutions pro forma gross margin as a percentage of net revenue	31.7%
Q4 2021 International pro forma gross margin as % of net revenue	46.2%
Q4 2020 International pro forma gross margin as % of net revenue	42.7%